

COMPANY PROFILE

SCM GROUP

The specialists in the wood industry

Scm Group is the leading industrial group in the sector of machine tools for machining wood, compound materials, plastic, stone, glass and of industrial components (electrospindles, carpentry, electrical panels and cast iron castings).

The history

The roots of **Scm Group** reach as far back as **1952**, when former partners **Nicola Gemmani and Lanfranco Aureli**, experts in foundries and mechanical machining operations, launch a working relationship that sees them create their **first woodworking machine** designed by Nicola's son, Dott.Ing. Giuseppe Gemmani. In a short time, Scm makes a name for itself with the brand **L'Invincibile**, offering a **full range of traditional machines** that allows the company to successfully launch its products in all markets, becoming the **world leader** in the industry.

In 1976, Scm develops the first **Work Centres for solid wood, doors, windows and shutter systems**. **In 1985**, it enters the sector of **machines and systems for panel machining**, taking over Morbidelli, and later others to complete the process. From **1992**, with the acquisition of Routech, Scm Group develops **technologies for the machining processes of wooden elements for the construction industry**. **In 2002**, it takes over CMS, leader in **technologies for machining plastic materials and composites, glass and stone**. In the years that follow, additional developments enable the group to build a **wide range of many products that is unique in the industry**, maintaining specialist skills and brands for each technology.

Today the group is a leading producer of technologically advanced solutions for machining a vast range of materials (wood, glass, marble, plastic, metals, composite materials) and can boast centres of excellence qualified in the supply of industrial components.

The Group's brands

During its pathway of development, the Scm Group has acquired the top companies specialised in the machining operation technologies of the production process, which have enabled it to become a leader in the industry.

In the sector of machines and systems for machining wood, Scm Group operates under the following brands: **Gabbiani**, panel saws; **Stefani**, edgebanding and squaring-edgebanding; **Morbidelli** machining centres for panel boring and milling; **Scm**, machining centres for solid wood; **Routech**, special work centres for wooden elements in the construction industry; **Celaschi**, squaring and profiling machines; **Dmc**, sanders and calibrators; **Superfici**, finishing and painting systems, **Sergiani**, pressing; **Mahros**, handling and automation solutions; **Cpc** assembly and packaging systems; **Minimax**, semi-professional machines. Under the brand **Scm**, the group also designs technologies suitable for both large industries and small businesses.

In the sector of **machining plastic materials, compounds, stone and glass**, Scm Group operates under the brand **CMS**.

In the sector of cast iron castings, the group relies on the brand **Scm Fonderie**, for mechanical machining and carpentry on **Steelmec**, for electromechanical components and electrical panels on **ES**, and for electrospindles on **Hiteco**.

Figures and results

Scm Group is the largest Italian group specialised in the **production of machines for secondary wood machining**.

Thanks to its strong international expansion policy, today Scm has **20 foreign branches**, including 9 in Europe, 6 in North America, 3 in Asia, 1 in South America and 1 in the Middle East. SCM Group has **3 main production sites in Italy**, spanning a total production area of 600,000 square metres and producing over 17,000 industrial and traditional machines annually. With more than **3,000 employees, 1,000 pre and aftersales technicians** and over **350 distributors and agents**, it boasts **the most important distribution network in the industry** and an **excellent aftersales service**.

The fruit of the company's constant commitment can be seen in the excellent results obtained in 2015, a year in which Scm reached a turnover of over 500 million euro, a 10% increase compared with that of 2014. With an export quota equal to 90%, 2015 also witnessed extraordinary results in the Italian market, with a 28% increase in the machinery business. In 2015, the turnover generated by the sale of wood machines alone exceeded 380 million euro, with sales in the Europe area increasing by 23% compared with 2014, and 17,000 machines sold.

Strong Reasons Why: the pillars of Scm

Scm Group, which focuses closely on **technology** and **performance**, has always based its operations and business philosophy on strong, important values, which are the key to the success of the group.

High level of specialisation

A distinctive characteristic of Scm is its **high level of specialisation**: indeed the group produces the widest range of solutions and technologies for the furniture, doors, windows and shutters, wooden construction and craftsmanship sectors, covering all the functions involved in the processes. As well as offering this extraordinary range of products, it also designs integrated systems and lines, the true jewel in the crown of Scm, created to meet the specific requirements of large industrial groups worldwide.

Aftersales service

Another unique element is the group's **ability to assist the customer every step of the way** by offering excellent **pre and aftersales services**. Through an international customer service network, which relies on a team of over 1,000 technicians, it guarantees a prompt service all over the world. This extraordinary service is fruit of the know-how gained by Scm in its 65 years of history, the longest in the industry, which guarantees a **long-term relationship** with customers and the **long life** of the systems offered by the company.

Research and development

Technological innovation is one of the group's main assets and each year it invests at least 5% of its turnover in research and development. An important commitment designed to offer customers constantly high-performing solutions, becoming a benchmark for the market. Scm Group can also boast 500 registered patents and more than 500 engineers who strive to create systems capable of evolving with the times and anticipating the rapid changes in the market.

Training

Training young people has always been one of the core values of the Scm Group, both in the technical and design fields and at university level. This commitment has created, for example, the partnership with the Università Cattolica in Milano for the Master in International Management. The group also works with Unimore for the Master in Adaptive Manufacturing, which aims to train technicians qualified in the design and operation of industrial machines and plants. Scm is also one of the founders and exclusive suppliers of the wood machining technology of the Technological

Centre for Wood (CTL), a training centre in Val Poschiavo for trade professionals, and works with several excellent training centres in Europe, such as the ift Institute in Rosenheim.

Board of Directors

Giovanni Gemmani, Chairman
Andrea Aureli, CEO
Linda Gemmani, Board member
Alfredo Aureli, Board member
Adriano Aureli, Honorary President

March 2016

Press Office

Studio Roscio PR&Consulting,
Yuri Griggio - y.griggio@studioroscio.com - Phone: +39 023450212

Communications – Scm Group

Arianna Barresi – abarresi@scmgroup.com – tel. +39 0541700157