

# SCM further strengthens its presence in Lombardy and Northern Italy

*Moving increasingly closer to the customer in a market that has always been key to SCM, with a direct presence and highly specialised local assistance service with no intermediaries. This is what the partnership between SCM and F.lli Bodei aims to achieve and the entry of the Group into the new Bodei Service Center.*

With seventy years as world leader in woodworking technologies, SCM is further strengthening its presence in a key market like Lombardy - where the Group is already active with its Superfici headquarters in Villasanta (MB) and CMS in Zogno (BG) - as well as in adjacent regions. The aim is to provide local businesses in the wood/furnishing industry with a support service **firmly rooted in the area that is highly specialised and even more efficient and punctual**. A customer support that draws advantage both from the consolidated and exclusive experience matured over 70 years by SCM alongside the entire global woodworking industry, and by the fact it can rely on a qualified team of experts directly in loco.

Incorporated into this *mission* is the agreement between SCM and the company, **F.lli Bodei**, a renowned service centre for wood/furnishing businesses in Brianza, to establish a new company, **Bodei Service Center Srl**, based in Borgosatollo (BS) of which SCM holds a 49% share.

As the head of SCM Italia **Luca Bergantini** said: *"With the establishment of this new company, the experience, skills and stability that a leading Group like SCM has acquired over seventy years in business, including customer care, is further enhanced with the significance of a direct and capillary presence of SCM and Bodei Service Center experts who will be even closer to the customer, with a proactive and highly personalised approach"*.

The agreement between SCM and F.lli Bodei is the crowning achievement of an **already well consolidated partnership** that has been running successfully since the early 1990s. With this additional step, SCM and Bodei Service Center offer themselves as a partner ready to accompany their customers all the way in optimising their production processes.